

James S. Finch

245 E. 93rd Street, Apt. 5D, New York, NY 10128 – 917 209 3933 – james.finch@me.com

Experience

Clinical Professor of Finance, 9/17 - Present

NYU Stern School of Business – 44 West Fourth Street, New York, NY 10012

Teach graduate and undergraduate students about the Financial Services Industry. Course content explores what the Industry is; the products that the Industry provides; how those products are developed and executed; the skills necessary for employment success and advancement; the ramifications that the Industry has on our society and the world at large. Act as a Faculty Liaison to various graduate and undergraduate student clubs and associations in addition to being a Career Advisor to NYU Stern students.

Managing Director, Head of U.S. Loan Capital Markets 2/98 – 2/16

Credit Suisse – 11 Madison Avenue, New York, NY 10010

Managed Credit Suisse's U.S. Loan Capital Markets business consisting of 16 professionals

- Grew the business from less than \$150mm in annual fee revenues and #8 in U.S. Syndicated Loan League Table to approximately \$1,000mm in annual fee revenues and to #1 in U.S. Syndicated Loan League Table.
- Increased ROE for the business to one of the best within Credit Suisse.
- Instrumental in developing the U.S. Institutional Loan Market for International Project, Power, Energy and Mining companies. In addition, taught U.S. Investors about and familiarized them with all International Issuers raising syndicated loans and high yield debt in the U.S. market. As a result of these efforts, the U.S. market has become a major source of financing for Australian, Brazilian, Mexican, Canadian and European non-investment grade companies.
- Created, structured and developed institutional investor demand for new second-lien and subordinated loan products that are instrumental in financing many of today's start-up companies and Financial Sponsor investments. These loans are now standard products in the U.S. and European Institutional Loan Market.
- Used Syndicated Loan market presence and investor demand to defend Credit Suisse's top tier U.S. High Yield League Table position.
- Responsible for junior banker education and development within Capital Markets. Over the years, created a program to grow junior bankers' Markets expertise across products, resulting in significant improvement in cross product marketing coordination, communication and business growth.

Vice President 10/94 – 2/98

J.P. Morgan – 277 Park Avenue, New York, NY 10172

Responsible for originating and syndicating loans to Utility and Energy companies. Was instrumental in educating and convincing J.P. Morgan management to market to lower credit rated and project financed companies in an effort to grow its leveraged finance business prior to its merger with Chase.

Manager Debt Administration 9/87 – 10/94

Amerada Hess Corporation – 1185 6th Avenue, New York, NY 10036

Responsible for financing the world-wide operations of a major U.S. oil corporation. Managed bank, institutional lender and credit rating agency relationships. Administered the company's interest rate swap portfolio, working capital and trade financing operations. Raised over \$1,000mm in acquisition financing.

Chief Financial Officer 1/84 – 6/86

Texet Corporation – McKinney, TX 75069

Created and managed the financial organization, general administration and control functions of a start-up semiconductor manufacturer with operations in North Texas and Alsace, France. Specific areas of focus were venture capital, banking and governmental relationships. Raised \$25mm in start-up venture capital from the French Government and a group of French banks. Successfully negotiated the sale of the business to General Instrument Corporation, New York, NY.

Banking Officer 6/81 – 1/84

Bank of America (formerly Republic-Bank)- Dallas, TX 75201

Completed Credit Training Program. Was responsible for credit analysis of lending clients.

Education

Master of Business Administration 1981

University of Kansas

Bachelor of Arts, Microbiology 1979

University of Kansas

Attended 1977-1978

University of Costa Rica

Teaching

Teaching Assistant, Chemistry Faculty, University of Costa Rica

Languages

Fluent, English (native language), Spanish. Proficient, Portuguese.

Certifications

Series 7, 63

Leadership

Member of the Financial Advisory Board to the University of Kansas School of Business

Member of the Financial Advisory Board to the Columbia/Green, NY, Community College

Treasurer of Astor Terrace Condominium Association

