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|  | James S. Finch |
| Objective | To become an Adjunct Professor at the New York University Stern School of Business by using my decades of practical experience in teaching hundreds of investors, clients and colleagues about Capital Markets products and execution |
| Experience | Managing Director, Head of U.S. Loan Capital Markets 2/98 – 2/16Credit Suisse – 11 Madison Avenue, New York, NY 10010Managed Credit Suisse’s U.S. Loan Capital Markets business consisting of 16 professionals* Grew the business from less than $150mm in annual fee revenues and #8 in U.S. Syndicated Loan League Table to approximately $1,000mm in annual fee revenues and to #1 in U.S. Syndicated Loan League Table.
* Increased ROE for the business to one of the best in which Credit Suisse operates.
* Instrumental in developing the U.S. Institutional Loan Market for International Project, Power, Energy and Mining companies. In addition, taught U.S. Investors about and familiarized them with all International Issuers raising syndicated loans and high yield debt in the U.S. market. As a result of these efforts, the U.S. market has become a major source of financing for Australian, Brazilian, Mexican, Canadian and European non-investment grade companies.
* Created, structured and developed institutional investor demand for new second- lien and subordinated loan products that are instrumental in financing many of today’s start-up companies and Financial Sponsor investments. These loans are now standard products in the U.S. and European Institutional Loan Market.
* Used Syndicated Loan market presence and investor demand to defend Credit Suisse’s top tier U.S. High Yield League table position.
* Responsible for junior banker education and development within Capital Markets. Over the years, created a program to grow junior bankers’ Markets expertise across products, resulting in significant improvement in cross product marketing coordination, communication and business growth.
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|  | Vice President 10/94 – 2/98 J.P. Morgan – 277 Park Avenue, New York, NY 10172Responsible for originating and syndicating loans to Utility and Energy companies. Was instrumental in educating and convincing J.P. Morgan management to market to lower credit rated and project financed companies in an effort to grow its leveraged finance business prior to its merger with Chase.Manager Debt Administration 9/87 – 10/94Amerada Hess Corporation – 1185 6th Avenue, New York, NY 10036Responsible for financing the world-wide operations of a major U.S. oil corporation. Managed bank, institutional lender and credit rating agency relationships. Administered the company’s interest rate swap portfolio, working capital and trade financing operations. Raised over $1,000mm in acquisition financing.Chief Financial Officer 1/84 – 6/86Texet Corporation – McKinney, TX 75069Created and managed the financial organization, general administration and control functions of a start-up semiconductor manufacturer with operations in North Texas and Alsace, France. Specific areas of focus were venture capital, banking and governmental relationships. Raised $25mm in start-up venture capital from the French Government and a group of French banks. Successfully negotiated the sale of the business to General Instrument Corporation, New York, NY. Banking Officer 6/81 – 1/84Bank of America (formerly Republic-Bank)- Dallas, TX 75201Completed Credit Training Program. Was responsible for credit analysis of lending clients.  |
| Education | Master of Business Administration 1981University of KansasBachelor of Arts, Microbiology 1979University of KansasAttended 1977-1978University of Costa Rica |
| Teaching | Teaching Assistant, Chemistry Faculty, University of Costa Rica |
| Languages | Fluent, English (native language), Spanish. Proficient, Portuguese. |
| Certifications | Series 7, 63 |
| Leadership | Member of the Financial Advisory Board to the University of Kansas School of Business |
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